

Data Protection Officer -Privacy & Antitrust Compliance Manager – Full Qualified Italian Lawyer – CIPP/E

Phone:

Email

LinkedIn

[Davide Ajello](#)

Nationality

Year of birth

Home Town

PROFILE

Turning complex privacy issues into actionable strategies that minimize risk and maximize stakeholder value through cross-functional collaboration and a business-driven approach

Davide has extensive experience of over **15 years** providing legal advice to national and international law firms and organizations from the **Mobility, Telecommunications, Pharmaceutical, Insurance, Financial, and Airlines industries** in different areas of **Data Protection, Antitrust, Consumer Law, Intellectual Property, IA, Cybersecurity, Contract and Internet Law**.

Davide developed solid expertise in **highly regulated sectors**, providing legal and **strategic advice**, implementing GDPR, IA and Antitrust compliance programs, delivering training, and carrying out audits and risk analyses.

He is characterized by a transversal vision and a very **practical, problem-solving, business oriented and risk-based approach**.

In March 2022, Davide joined [Telepass S.p.A](#), the leading Italian company in tolling and integrated mobility services as Group DPO. Previously, he held similar roles at [Iliad S.p.A](#). (telecommunications) and [Menarini S.p.A](#). (pharmaceuticals).

Davide supported Telepass in several innovative and value-added projects, including NFTs, cybersecurity, and marketing.

He is a **Certified Information Privacy Professional / Europe (CIPP/E)** and collaborates as a **lecturer** with the 'Politecnico di Milano' ([Master Data Protection Officer & Digital Transition](#)), 'Il Sole 24Ore' ([Master Corporate Law](#)), and the Business School 'Radar Academy' ([Master of Business Law](#)), [Master Cybersecurity & Data Protection Management](#)).

KEY SKILLS

- Data Protection & Privacy Compliance
- Antitrust&Competition
- Legal tailored Advice
- Marketing

WORK EXPERIENCE

Championing privacy as a strategic enabler for business growth and stakeholder trust

See **Corporate & International Law Firms** practice details below

- Clinical Trials
- TLCs
- Standard Procedures
- Governance
- Audit
- Risks Analysis
- Training & Public Speaking
- Cybersecurity

LANGUAGES & COMMUNICATION

Mother tongue in **Italian** and fluent in business **English**, with strong written and verbal communication skills demonstrated in legal drafting, contracts & training.

Focused on storytelling and tone of voice to engage stakeholders

EDUCATION

- **Certified Information Privacy Professional (CIPP/E)** - IAPP
November 2025
- Certified Information Privacy Manager (CIPM)
– expected H1 2026
- SUSTAINABILITY
AMBASSADOR – Milan
Politecnico October 2023
- TUV Italia–Data Protection Impact Assessment
practical course (March 2018)
- King's College London EU
Competition Law MA, PG

CORPORATE PRACTICE

Telepass S.p.A. www.telepass.com

Tolling & Mobility Services Company – Insurance ([Telepass Assicura](#))

Group Data Protection Officer

March 2022 – Present

- Reporting to CEO / Chief Internal Audit
- Managing a Team of 3 legal professionals plus 4 Customer Care specialists
- Managing compliance projects
- Providing strategic advices to the management on compliance matters (privacy)
- Designing and Deploying privacy & AI compliance programs
- Monitoring the implementation of GDPR programs
- Dealing with Privacy Authorities
- Providing privacy training to C levels and employees
- Managing privacy related business initiatives including digital transformation (Salesforce) and IA related projects
- Conducting complex compliance assessment (including Data Protection Impact Assessments DPIAs)
- Conducting Audit & Risk Analysis
- Managing Data Breach and Data Subjects rights
- Drafting procedures

Iliad Italia S.p.A. www.iliad.it

Telecommunication Company

Data Protection Officer & Compliance Manager

February 2020 – March 2022

- Reporting to CEO/COO
- Managing a Team of 1 legal professional plus 2 Customer Care specialists
- Managing privacy compliance projects
- Drafting procedures
- Providing advices to the management on compliance matters (privacy and antibribery)
- Reviewing the "Modello 231" of the Company (Ethical Code and Organizational Model)
- Dealing with the company Organismo di Vigilanza (Supervisory Board of Independent Controllers)
- Providing privacy and antibribery training
- Dealing with Privacy Authorities
- Data Protection Impact Assessments DPIAs
- Managing Covid emergency including drafting protocols (corporate liability/privacy related issues)

Dip Distance-learning EU Competition Law course (2012)

- Italian Full Qualified Lawyer, admitted to practice law (2010)
- World Intellectual Property Organisation (WIPO)- Summer School on Intellectual Property (Odessa, Ukraine, July 2009)
- Istituto Universitario di Studi Europei (IUSE) –Law and Business in Europe, Post Graduate Programme (Sept- Dec 2006)
- Università degli Studi di Palermo, Law degree (108/110)

SOFT SKILLS AT GLANCE (DETAILS BELOW)

- Business-Oriented Approach.
- Empathy and Active Listening
- Effective Communication
- Problem Solving and Solution Orientation
- Cross-Functional Collaboration
- Client – Centric Approach
- Critical Thinking and Adaptability
- Negotiation and Stakeholder Management

A. Menarini IFR www.menarini.com

Pharmaceutical Company

Group Data Protection Officer

March 2018 –January 2020

- Reporting to the Global Antitrust & Privacy Director
- Full implementation of the GDPR framework (EU Regulation 679/16) at HQ & Affiliates level (about 45 companies)
- Dealing with Clinical Trials, CROs and Hospital Centres
- Drafting and implementation of Data Privacy SOPs
- Management of Data Breaches and Data Protection Impact Assessment (DPIA)
- Business initiatives compliance Assessment
- Privacy Risk Management /Assessment
- Providing advices and drafting procedures/contracts for clinical studies privacy issues
- Managing and coordinating the activities of the Menarini EU Privacy Network

A. Menarini IFR

June 2013 – February 2018

Antitrust & Privacy Compliance Manager

- Drafting Antitrust and Privacy Compliance plans for the major company assets and business initiatives (e.g. CRM, Clinical Trials, Cloud & IT contracts, HR relationship, License&Distribution Agreements, Websites, Marketing plans, Scientific Information etc.)
- Antitrust Compliance contract review
- M&A- Competition
- Training & Education
- Data Processing Agreements

INTERNATIONAL LAW FIRMS PRACTICE

3D Legal - Dandria Law Firm www.3dlegal.it

Antitrust - Competition Lawyer – Senior Associate

July 2011 – May 2013

- Field of activities: Competition Law, Consumer Law, Aviation Law, Commercial Law, Advertisement Law, Intellectual Property Law, Regulatory
- Litigation
- Contract negotiation

- Continuous Improvement Mindset
- Leadership

LECTURER EXPERIENCE

- **'Politecnico di Milano'**
Master Data Protection Officer & Digital Transition)
 - **Il Sole 24Ore**
Master Corporate Law
 - **Radar Academy**
Master of Business Law
- Master Cybersecurity & Data Protection Management

- Legal advice
- M&A - Competition
- Business Consultancy

Evershed Sutherland Law firm (Rome office) www.eversheds-sutherland.com

Antitrust – Competition Lawyer - Associate

January 2011 – July 2011

- Field of activities: Competition Law, Consumer Law, Commercial Law, Regulatory
- Litigation
- Contract negotiation

Portolano Cavallo (Rome office) www.portolano.it

Antitrust – Competition Lawyer – Junior Associate

April 2009 – December 2010

- Field of activities: Intellectual Property Law, Trademark Law, Patent Law, Know How protection Litigation
- Contract negotiation and legal advice

SL Euresis studio legale www.sleuresis.it

IP Trainee Lawyer

January 2007 – March 2009

- Field of activities: Intellectual Property Law, Trademark Law, Patent Law, Know How protection
- Litigation
- License Agreements

SOFT SKILLS DETAILS

Curious by nature and people centred, I listen first, translate complexity into clarity, build consensus, and turn challenges into practical solutions.

- **Business-Oriented Approach**

I align privacy and compliance initiatives with strategic business goals, ensuring that legal and ethical standards support operational efficiency and corporate growth with an holistic view.

- **Empathy and Active Listening**

I prioritize understanding the needs of internal and external stakeholders, engaging in live sessions and feedback forums to address concerns constructively.

- **Effective Communication**

I design training materials using clear, accessible language, avoiding legal jargon to ensure broad understanding.

- **Problem Solving and Solution Orientation**

I focus on finding shared solutions in complex scenarios, ensuring my role as DPO is seen as supportive rather than bureaucratic.

- **Cross-Functional Collaboration**

I work closely with Marketing, HR, IT, Internal Audit, Risk and Customer Service to customize and improve data handling practices.

- **Critical Thinking and Adaptability**

I stay current with emerging topics like Artificial Intelligence, the Digital Services Act, and the Digital Market Act, continuously updating my knowledge.

- **Negotiation and Stakeholder Management**

I manage relationships with internal and external stakeholders (C levels management, strategic partners) negotiating terms and coordinating certified course participation.

- **Continuous Improvement Mindset**

I believe that training in soft skills such as public speaking, feedback culture and negotiation, showing a proactive approach to personal development, is paramount to improve my and my team soft skills and to enhance shared corporate principles.

- **Leadership**

I take initiative, inspire collaboration, and guide teams toward shared goals, especially in complex regulatory and cross-functional environments