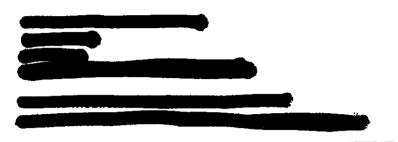
Curriculum Vitae Paolo Lionetti

Personal details

Born in:

Marital status: Citizenship: Address:



Current activity

Since August 2002, Group Insurance & Claims Manager at the Headquarters of Autostrade per l'Italia SpA (Atlantia Group SpA) in Rome.

The position reports to the CFO of Autostrade per l'Italia and of the Atlantia Group.

Main responsibilities:

- Group Board Risk Committee interface;
- management of relationships with Brokers and Insurance Companies;
- management of Group Corporate, Master and special cover
- management of TPL/A claims in self retention;
- insurance risk management specialist for Construction activities (CAR, ALOP)
- Liability management specialist (GTPL, PTPL, WTPL), Employee Benefits,
- D&O and Product TP specialist
- management of complex PD/BI claims
- foreign tender specialist

Mission:

- Define, through the risk management methodology and subject to obtaining all the necessary information, correct transfer of the Group's risks, also identifying advanced solutions for the optimisation of insurance coverage in terms of self-retention, insurance deductibles and insurance ceilings, limiting premiums and maximising TCR (Total Cost of Risk) effectiveness.
- Manage all Group insurance policies, also taking care of premium payments and the related administrative management, governing relations with Brokers for brokerage and insurance cover renewals.
- Manage claims of all Group policies (TPL, Property Allrisk, vehicle fleets, Employee Benefits, Professional TPL) including those which fall in the self-retention area.
- Provide advice and technical support on insurance matters to company functions and to Group Companies, also regarding the management of claims generated by the insurance cover provided by contractors, suppliers and trustees, as well as the management of claims relating to insurance coverage provided by third parties.
- Provide advice and technical support on insurance matters for tenders and the Group's foreign activities
- Manage, with the application of a statistical model, the recovery of damages incurred by motorway infrastructures resulting from road traffic, liaising with counterparty insurance companies, liquidators and loss adjusters
- Develop, educate and train resources in order to allocate independent risk and claims management resources throughout the country.

Training, association and conference activities

- Vice President of ANRA National Association of Risk Managers and Corporate Insurance Officers - (http://www.anra.it)
- Lecturer for Cineas (Insurance Engineering of the Politecnico di Milano) in various Master and Training courses.
- Lecturer in the Master in Management, MIP Politecnico di Milano School of Business
- Lecturer in the Masters: "Risk Management" IFAF, "Risk Management" University of Verona and "General Contracting" University of Tor Vergata, Rome
- ANRA lecturer in the advanced Liability and Property Risk Management courses
- Consultant of Cobaty Italia (International Association for Construction, Urban Planning and the Environment)
- Member of the blood donors' association of the S. Paolo hospital in Milan

Publications

Consultant for the publications *Professione Progetto published by Axios group* and *Arketipo* published by New Business Media (formerly il Sole 24 ore).

Wrote the chapter "integrated ERM approach" of the book "Risk Management" published by Cacucci Editore.

Previous professional experience

- From April 1997 to July 2002 shareholder and director of GBA Srl, specialising in corporate Risk & Claims Management.
- From April 1994 to April 1997 Zurigo Assicurazioni Corporate Risk Management Department.
- From February 1991 to April 1994 at Lloyd Adriatico SpA.
- From 1988 to 1991 at CSV Srl.
- From 1997 to 2002 insurance manager of the Consumer Association as a consultant for insurance issues. In this capacity, participated in various ANIA - Consumer Associations working groups.

Studies

- Classical high school graduation in 1987
- Faculty of Political Science at the University of Milan.

Language skills

- Professional English: good.
- Spanish: basic, undergoing intensive learning

References

Information regarding my professional profile are available on request.

I authorise use of the personal data contained in my CV pursuant to Art. 13 of Legislative Decree 196/2003.